

Supervision of  
Human Services Staff

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### Importance of Using Evidence-Based Procedures for Working with Staff

- Logical extension of using evidence-based interventions for people with autism and other disabilities
- “Cop out view” vs. accountability

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## Essence of Supervising Staff

- Bottom line 1: change and/or maintain performance (maximizing work effort and proficiency)
- Bottom line 2: creating and maintaining a desirable work environment (maximizing work enjoyment)

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**IMPORTANCE OF PROMOTING STAFF WORK  
ENJOYMENT**  
(Motivation: Working Hard *and* Enjoying Work)

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- 1. Lack of enjoyment hinders work productivity**
- 2. Staff work enjoyment impacts client enjoyment**
- 3. Enjoyment with work reduces absenteeism and turnover**
- 4. Staff enjoyment enhances supervisor enjoyment**

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## Agenda

- Performance- and evidence-based approach to supervising staff
- Performance- and competency-based staff training
- Acceptable monitoring practices
- Supporting (reinforcing) staff performance
- Correcting staff performance
- Creating an enjoyable work environment

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## Behavioral Outcome Management

- Select consumer outcome
- Specify staff performance
- Train
- Monitor
- Support
- Correct
- Evaluate

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## Basic Training Protocol

- Performance- and competency-based
  - Behavioral Skills Training (BST)
- Focuses primarily on performance skills and secondarily on verbal skills

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- Reading Groups: A Practical Means of Enhancing Professional Knowledge among Human Service Practitioners
  - Parsons, M.B., & Reid, D.H. (2011). *Behavior Analysis in Practice, 4, 53-60.*

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## Basic Training Protocol

1. Vocally describe target skills
2. Provide written summary
3. Demonstrate skills
4. Trainee practice of skills with feedback
5. Repeat steps 1, 3, & 4 until observed competence

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## Behavioral Skills Training Reference

- Parson, M.B., Rollyson, J.H., & Reid, D.H. (2012). Evidence-based staff training: A guide for practitioners. *Behavior Analysis in Practice, 5*, 2-11.
- Summary

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## Efficiency of Behavioral Skills Training (BST)

- Often less efficient than traditional, verbal-based training
  - But verbal-based training not very effective with performance skills
- Need to increase efficiency of BST
  - Pyramidal training
  - Use of visual media

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## Pyramidal Training

- Parsons, M.B., Rollyson, J.H., & Reid, D.H. (2013). Teaching practitioners to conduct behavioral skills training: A pyramidal approach for training multiple human service staff. *Behavior Analysis in Practice*, 6, 4-16.

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### Advantages of Pyramidal Staff Training

- Reduces amount of *lead* trainer time
- Once key staff are trained in BST, they can assist in future staff training once they have acquired the training content
- Especially helpful when training large numbers of staff or staff in different locations
- Helps maintain content skills of staff trainers

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## Concerns with Pyramidal Staff Training

- Some staff do not want to function as staff trainers, and especially peer trainers
  - Van den Pol, Reid et al. (1983) *JABA*
- Requires staff trainers have available time to conduct staff training

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## Making BST More Efficient:

- Pyramidal (for the lead trainer)
- Visual media
  - Qualification
  - General advantage and disadvantage

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## Making Monitoring Acceptable

- Reid & Parsons (1995). Comparing choice and questionnaire measures of the acceptability of a staff training procedure. *Journal of Applied Behavior Analysis*, 28, 95-96.

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### Making Monitoring Acceptable

- Greet staff upon entering work site
- Briefly explain reason for monitoring
- Use common sense re proceeding
- Provide feedback quickly
- Acknowledge staff upon departing

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## Supportive Management

- Set the occasion for proficient staff performance
- Positively support/reinforce proficient performance

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## The Power of Systematic and Frequent (Positive) Feedback

- Most evidence-based, readily available means of improving staff performance.
- vs. *supplemental* role of special recognition, performance lotteries, contingent gifts, etc.

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## Feedback Protocol

- Parsons & Reid (1995). Training residential supervisors to provide feedback for maintaining staff teaching skills with people who have severe disabilities. *Journal of Applied Behavior Analysis*, 28, 317-322.

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## Feedback Protocol

1. Begin with positive or empathetic statement
2. Identify skills performed correctly
3. Identify skills performed incorrectly
4. Specify how to change/improve incorrect performance
5. Solicit questions
6. Describe next actions
7. End with positive or empathetic statement

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### Power of Feedback: Long-Term Case Example

- Reid, D.H., Parsons, M.B., & Jensen, J.M. (2017). Maintaining staff performance following a training intervention: Suggestions from a 30-year case example. *Behavior Analysis in Practice, 10*, 10-21.

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## Behavioral Outcome Management

- Select consumer outcome
- Specify staff performance
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## Corrective Management

- Identify correct performance
- Identify incorrect performance
- Specify how to change/improve incorrect performance
- Contingent use of disciplinary action

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## Acceptability

- Review
  - with training
    - practice with feedback
  - with feedback
    - key parts of the protocol
    - MBWA (sort of)
- Other strategies

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Changing Less-Preferred Duties  
to More-Preferred:  
A Potential Strategy for Improving Supervisor  
Work Enjoyment

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**Green, C. W., Reid, D. H., Passante, S., &  
Canipe, V. (2008), *Journal of Organizational  
Behavior Management*, 28, 90-109.**

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## Making Less Preferred Duties More Preferred

- Identify staffs' most disliked duty
- Query staff about why the duty is so disliked
- Query staff (and others about how performing the duty can be changed to make less unpleasant to perform)
- Make the changes identified above

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## Staff Motivation

- Working hard (proficiently)
- Enjoying work

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## Enhancing Motivation

- Increase the “goods”
  - Formal recognition

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## Enhancing Motivation

- Increase the “goods”
  - Formal recognition
  - Informal recognition

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## Enhancing Motivation

- Increase the “goods”
  - Formal recognition
  - Informal recognition
    - Impromptu praise

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## Enhancing Motivation

- Increase the “goods”
  - Formal recognition
  - Informal recognition
    - Impromptu praise
    - Special recognition meetings

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## Enhancing Motivation

- Increase the “goods”
  - Formal recognition
  - Informal recognition
    - Impromptu praise
    - Special meeting recognition
    - Take home the goods

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## Resource Information

### Supervisor Training Curricula

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- Reid, Parsons, & Green (2011). *The Supervisor Training Curriculum*  
[www.aaid.org](http://www.aaid.org)
- Courtney, Hartley, LaMarca, Rosswurm, & Reid (2017). *The training curriculum for supervisors of ABA technicians in autism programs*. Sloan Publishing

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## Reference for Evidence-Based Supervision



- VOLUME 4 OF THE BEHAVIOR ANALYSIS APPLICATIONS IN DEVELOPMENTAL DISABILITIES SERIES
- Reid, D.H., Parsons, M.B., & Green, C.W. (2012). *The Supervisor's Guidebook: Evidence-Based Strategies for Promoting Work Quality and Enjoyment among Human Service Staff.*
- [www.behaviordevelopmentsolutions.com](http://www.behaviordevelopmentsolutions.com)

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Successful Supervision  
*Staff Working Hard (Proficiently)  
& Enjoying Their Work*

- Evidence based
- Active
- When successful:
  - *EVERYBODY WINS*

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